Our mission is to leverage the power of food to end hunger and build healthier communities.
I surprise people when I object to what’s become a common refrain in 2020: the way we work has completely turned upside down.

Mask mandates. Social Distancing. Zoom. It’s true these words weren’t part of our everyday vernacular in February. But at Foodlink, what we stand for – at our core – hasn’t changed. The COVID-19 pandemic may have transformed our operations, but our values never wavered.

Agility. Collaboration. Innovation. Compassion. Stewardship. These values are woven into Foodlink’s DNA. They fueled our quick response to this public health crisis – they are why we’re in position to serve our region for the months and years ahead. While the short-term effects have been devastating for many, the true economic and health-related impact of the communities we serve won’t be realized for quite some time.

And while the devastation is painfully real, I’ve been reminded on a near-daily basis that crisis breeds opportunity and ingenuity. We’ve gained a deeper appreciation of essential workers, from the medical professionals on the front lines – to our grocery store cashiers. We’ve fostered deeper connections with our nonprofit partners and local governments. And most notably, we’ve witnessed how the pandemic exposed the inequities of our food system — and the direct line between structural racism and the health of our communities.

Through it all, I’ve been pondering the inspiring words of community organizer Lucas Johnson, who invited us to reimagine our lives in a post-pandemic world. With millions of people working at home, cities across the globe are finishing much-needed infrastructure projects at quicker rates. They are – quite literally – repaving millions of roads.

Johnson asks: “What roads do we need to be paved, in the midst of this crisis?”

I think about this every day. What can Foodlink do to help reimagine our local food system? What can we do to promote racial equity? What impact can we make, so that others are better off? There is no single answer – nor do we claim to be the sole driver behind reform. The next steps in this process are uncertain, but I know our mission and values will lead us in the right direction.


If we stay true to those, we can continue to pave the way for meaningful change.

With gratitude,

Julia Tedesco
President and CEO
Obtaining our Safe Quality Food (SQF) certification this past year was a monumental achievement for our operations team, and opened the door for us to supply our delicious sliced apples to more vendors, schools and children in the years ahead. Our apple-slicing social enterprise is now another step closer to generating a sustainable revenue stream to support many of our other food-related programs.

Growing social enterprise

Our community health programs, advocacy work, career empowerment and food processing teams all celebrated significant achievements this past year.

Advancing health care partnerships
We use food as medicine in the Curbside Market’s “Fresh Account” Program – an innovative project designed to help the medical community encourage patients to add more healthy foods to their diet. Medical providers can simply “prescribe” fresh foods for their patients, who receive a pre-paid card to make purchases from Foodlink’s Curbside Market. In the last year, with funding through Finger Lakes Performing Provider System and in collaboration with GRIPA care management, we enrolled hundreds of individuals to increase access to healthy food. This has led to the first-of-its-kind contract with Excellus BlueCross BlueShield aimed to promote health and save on healthcare costs throughout our region.

Amplifying community voices
Foodlink’s Advocacy Working Group spent more than a year establishing its inaugural Advocacy Agenda, taking into account feedback from its staff and community partners. The document, however, would not have been adequate or complete without the voices of those we serve. In the fall of 2019, Foodlink’s staff visited our hunger-relief partners, and interviewed 54 food pantry clients. We heard about the challenges they faced accessing food, and their stories helped finalize Foodlink’s Advocacy Agenda, which will guide our policy priorities in the years to come.

Supporting sustainable careers
After recognizing the Foodlink Career Fellowship in 2019 as the first Cook Apprenticeship, New York State then pledged nearly $1 million to help sustain the one-of-a-kind program that has now guided 15 individuals toward a brighter career path. Lt. Gov. Kathy Hochul made the announcement Feb. 26 at the Foodlink Community Kitchen in front of several community supporters, Foodlink staff, Fellows and alumni.

Supporting sustainable careers

July 2019
Growing social enterprise
September 2019
Amplifying community voices
September/October 2019
Supporting sustainable careers
February 2020
COVID-19 response begins . . .
March 2020

Advancing health care partnerships
Our community health programs, advocacy work, career empowerment and food processing teams all celebrated significant achievements this past year.
Within hours of schools being shut down, Foodlink was able to increase our kitchen output by 63%, reassign 30% of our staff to critical tasks, and ensure that 5,800 meals were ready come Monday for children who depend on school meals.

The injustice of hunger demands an urgent response. We pride ourselves on our ability to respond to the ever-changing needs of our community. We do not fear change. Our solid foundation—including our infrastructure, people and values—enable us to quickly adapt to shifts in our environment with the Foodlink mission serving as our North Star.

The concept of food banking arose to help communities respond to emergencies, but became fixtures in our food systems when it became clear that chronic hunger required a daily response. But our roots remain in emergency response, and COVID-19 tested our collective agility like never before.

Being agile is not just about being responsive, it is about being prepared and ready for abrupt change. Foodlink’s response to COVID-19 was swift to meet a rapid rise in demand from thousands of Rochester students in need of healthy meals while schools were closed. Meal production ramped up, and dozens of staff members accepted new roles within the organization to ensure we could nourish those who needed our help the most.

Our meal production totals for the day before and day after schools closed in Rochester.

Before 3,564

After 5,804

Tyasha Hendrix and the Foodlink Career Fellowship’s Class of 2020 all played integral roles as meal production increased dramatically during the pandemic.

Meal sites such as the Maplewood YMCA were critical partners in ensuring children and families had safe access points to healthy meals.

Amanda Falkner and Matthew Reifsteck pivoted from their duties as Curbside Market operators to help our kitchen staff deliver meals.

Desiree Bass and Nathaniel Mich were two of the dozens of non-kitchen staff members who pitched in during our initial response to COVID-19.
In the first 100 days of our response, we held 110 drive-thru, no-touch food distributions — alongside 60 community partners — that gave 35,000 households relief when they needed our help the most.

We work in close partnership with hundreds of community-based organizations to accomplish our mission. We create meaningful relationships with our colleagues, partners, supporters and community members in order to build a shared vision, overcome obstacles and maximize resources.

“We did not attempt to do this on our own,” President & CEO Julia Tedesco told a reporter in late May, referencing the collaborative nature through which Foodlink operates. This mantra proved critical in the early stages of our response, and continues to this day.

Government support and coordination at the local, county, state and federal levels helped assess need, and establish new processes and solutions early in the pandemic. Our local nonprofit allies, in particular the United Way of Greater Rochester and 2-1-1 Lifeline, worked with us almost daily to serve those impacted by this crisis.

Collaboration was critical for each of our drive-thru distributions. Foodlink and its community partners carefully selected sites, managed traffic patterns, set up registration processes, procured products from New York farmers, arranged transportation, recruited volunteers and — most importantly — treated every neighbor in need with dignity and respect. In the first 100 days of our response, we prepared for distributions 110 times. But, we couldn’t have fully executed them without a lot help from our friends.
Through innovative partnerships with Lifespan, Action for a Better Community, Ibero American Action League, Amazon, 2-1-1 and others, we created a completely new access point for food by delivering more than 7,000 food boxes to homebound, ill and/or quarantined individuals. To make this possible, Foodlink opened up off-site volunteer facilities for the first time, and volunteers donated more than 7,500 hours of their time!

**INNOVATION**

Our passion for transforming Foodlink’s vision into reality calls us to say “Yes” to new ideas and opportunities. We are not complacent; we persist even when new approaches create discomfort and require a departure from the norm.

Sometimes, even the newest systems and programs need innovating. Foodlink’s new way of distributing food; a drive-thru, no-touch model — wasn’t a viable option for everyone in need.

From the start of the pandemic, when we set up a hotline for food-insecure residents to call to learn about how to access our emergency food supply boxes, the sheer volume of calls was astounding. The amount of people who felt powerless because they couldn’t access our services was a worrisome signal of mounting distress. Foodlink mobilized quickly to address this crisis, and quickly formed partnerships with Lifespan and other organizations to facilitate the safe delivery of our emergency food boxes to seniors, people with mobility issues and other at-risk residents.

Key to this process was the safe assembly of tens of thousands of food boxes and the help of more than 1,000 volunteers. This required us to reinvent our operations at an off-site facility not once, or twice — but three times! During the first three months of the COVID-19 crisis, our staff mobilized to set up these off-site packing facilities so we could provide a safe space for our volunteers to better serve our communities.

**LIVING OUR VALUES EVERY DAY**

With help from Wegmans, Monroe County and Teamsters Local 118, Foodlink moved its volunteer operations to Manitou Road in Gates in April.
How we measure compassion is through storytelling – not statistics. We surveyed our staff nearly 100 days into our COVID-19 response, and received several moving anecdotes that illustrate the values required to do this work.

The desire to serve and to build kinship with others is fundamental to Foodlink. We work tirelessly to identify and meet the needs of our brothers and sisters in this community, especially those suffering from poverty and food insecurity.

“I made calls on a Saturday (first day of lockdown) for people to help on a Sunday and everyone responded saying they will help with whatever needs to be done.”

“In April, I shared the responsibility of taking calls for the Foodlink hotline for Emergency Food. They were long days of non-stop calls and at first, not being able to give the best solutions. It was the beginning of this and people were scared. I had an older woman call, telling me she was scared and lonely. I told her that I was scared, too. We cried together for a second and I connected her to a food pantry. I told her that I would be back on the phones the next day and that she could call me to check in if she wanted. She didn’t, but I still think about her.”

“My manager has reached out frequently to express appreciation, offer support and encourage our team to make time for our mental health. It’s been inspiring to watch my coworkers respond to this crisis and work together to accomplish so much.”

I have spent the majority of the past 12 weeks sorting donated food in the warehouse ... I have to constantly remind myself that sorting those cans is an act of compassion in itself. It’s really easy to forget that every product will actually be part of someone’s meal, and that the sorter could be the difference between that meal being safe or not. While I like to think that my “normal” job requires a lot of compassion, I have definitely felt a renewed sense of the word lately.”
Foodlink has seen a 128% increase in public support from individuals and corporations, a 211% increase in non-government grants, and welcomed more than 4,400 new donors this past year.

In the midst of unprecedented giving, the community trusts us to react quickly, but be wise enough to see the big picture. This is not a 6-month crisis. Foodlink recognized this early, and has planned for at least a multi-year response to fully address the pandemic’s economic impact on thousands of households across our region.

We have an aversion to waste. This applies equally to both the food generously donated to us and the dollars entrusted to us by our funders and donors. We work to maximize the impact of every dollar, donation and asset.

Foodlink builds trust from supporters through the thoughtful investment of the gifts we receive.

From the boy who gave us a few dollars and an adorable note — to the five- and six-figure donations we received from local companies and foundations — it all helped us better serve our neighbors, and provide the certainty of food on the table for our neighbors in uncertain times.

Public support helped offset a 161% increase in food that Foodlink had to purchase to meet the rising need during the first four months of the pandemic.

Funding for our meal programs was critical to ensure children could still safely access healthy meals while schools were closed.

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Funding for our meal programs was critical to ensure children could still safely access healthy meals while schools were closed.
$500,000+
Feeding America
United Way of Greater Rochester
Wegmans Food Markets, Inc.

$100,000 - $499,999
Jefferies Financial Group
Eva and Vaughn Morgan
Rochester Area Community Foundation
The Sands Family Foundation
Schwab Charitable
William and Sheila Konar Foundation

$50,000 - $99,999
The Avangrid Foundation with Rochester Gas & Electric
Bank of America
S. Brown
Davenport-Hatch Foundation, Inc.
Fidelity Charitable
Finger Lakes Performing Provider System Inc.
The Florence M. Muller Foundation
The Foundation of the Jewish Federation of Greater Rochester
KaBOOM! Play Everywhere Challenge
Mary Elizabeth Conlon Fund
Mother Cabrini Health Foundation, Inc.
Tops Markets, LLC
Walmart Foundation

$25,000 - $49,999
ALDI Inc.
John Boettcher
Brighter Days Foundation
Citizens Bank
Delta Air Lines, Inc.
Golden State Foods Foundation with KanPak, LLC

Michael Hoar and Kathleen Mullin Hoar
Douglas Jones and Rosemary Utz
Kraft Heinz Company Foundation
Landry Mechanical Contractors
The Lindsay House
John and Barbara Long
Martin L. Suter and Suzanne S. Suter Family Fund
Monro, Inc.
DiBella's Subs
Jefferies Financial Group
Eva and Vaughn Morgan
Rochester Area Community Foundation
The Sands Family Foundation
Schwab Charitable
William and Sheila Konar Foundation

$10,000 - $24,999
David Berg and Dawn Riedy
Ralph Black and Susan Murphy
Allen and Joyce Boucher
Brooks Family Foundation
Cerion, LLC
Charles J. & Burton S. August 1st Family Foundation
Constellation Brands
CoreLogic Solutions, LLC
Costco Wholesale Corporation
Paul Czarnecki
Bonnie Devinney and Robert Thompson
The Emerson Group
Enterprise Holdings Foundation
Excellus Blue Cross Blue Shield
Finger Lakes Area Community Endowment
Flaum Management Co., Inc.
G & C Food Distributors & Brokers, Inc.
GM & C Stock "B" Corporation
Greater Rochester Health Foundation
Gretchen Swanson Center for Nutrition
Garth and Gwyndolyn Hankinson
Barbara Hendry
High Falls Operating Co., LLC with FIFCO USA
Judith Lasker Kaufman Fund

Richard and Andrea Feldman
Fidelis Care
Stephen and Louise French
Marion and Harry Fulbright
Geva Theatre Center
Gibraltar Industries
The Grainger Foundation
Sema Hart
IDEX Foundation
The Karma Sauce Company
Tamyie and Richard Lozyniak
Marguerite Traphagen Foundation
Sharon and Chris Mason
Laura Masotti-Humphrey
Max A. Adler Charitable Foundation, Inc.
The May K. Houck Foundation
Harry and Linda Messina, Laszlo Family Foundation
Doris McMullen
Sanford and Jill Miller
William and Lamar Murphy
Jonathan Musgrave
MVP Health Care
New York State Association of Realtors
Passero Associates LLC
Henry and Beth Paszko
Paypal Giving Fund
Pyramid Brokerage Company
Red Argyle
Donald Robins
Rochester Network Supply, Inc.
Paul and Suzanne Rosenberg
Schwartzbeck Financial Group
Dan and Doreen Spoor
Gary and Catherine Squires
Starbucks Foundation
Andrew Stern and Melissa McGrain
The Stone Family Foundation
Sydor Optics
TIAA Charitable
Linda Toole
UBS Americas
Upstate Systems, Inc.
Vanguard Charitable
Irène Weinberg
Woodforest Charitable Foundation
Xerox Corporation

This Impact Report reflects Foodlink’s fiscal year, from July 1, 2019 through June 30, 2020.
$1,000 - $4,999
Daniel and Betti Abbas
Jacob and Heather Adams
Martin and Helen Agnew
James and Loraine Ahearn
Carol Ainsworth
Wasim Aiktar
John and Amy Allen
Gerald and Kathleen Alonzo
Alsco, Inc.
Ambrev Properties
American Endowment Foundation
Ames-Amzalak Memorial Trust
Amica Companies Foundation
Allan Anderson
Gerald and Gail Argetsinger
Thomas Argust
Jonathan Arney
Robin Arnold
Nancy Aumann
AXA Equitable Foundation
John Baker
Sandra Baldwin
Zachary Barasz
Martha Barg
Michael and Susan Bargmann
Barilla America
Jean Barr
Stephen and Patricia Barresi
Marie Barron
Lorraine Bartlett
Bartlett Tree Experts
Timothy and Cheryl Bates
Charles and Noralyn Bayer
Nina Beach
Alex and Stephanie Bean
Lawrence and Linda Becker
Andrew Beckmann
Chris Behr
Matthew Belanger and Carol McKenna
Dan Bell and Mathilda Navias
Daniel Bell and Tracy Smith
Jaime Bennett
Andrew and Karen Berger
Robert Bermudes
Bert and Mildred Charitable Fund
David and Janet Best
Bethany Presbyterian Church
Bud and Debbi Biddle
Big Apple Deli Products, Inc.
John Bisognano
Jamie Block
Machiel Block and Esther Lim
Neil Blumberg and Joanna Mary Heal
Lisa Bobo
Mark and Kim Bocko
Bond, Schoeneck & King PLLC
Ron Borrelli
Lynne Boucher
Ted and Peggy Boucher
Timothy Bowersox
Michael Bowman
Barbara Boys
John and Pamela Bradley
Brendan and Mary Brady
Cheryl Breitenbuecher
Mary Jo Brennan
Leo Breda
Patrick Brody
Holly Brookstein
Eric and Carolyn Brown
John and Nancy Burgess
Tina Burns
Donald and Kathryn Burns
Paul Burns
Mary Ellen Burns
Richard and Margaret Burton
Bush Brothers & Company
Dela Bush-Greanier and James Greanier
James S. Butler
Martha Butzer
C & S Companies
Ben Caeroon
James and Donna Cairns
Mary Callaway
Thomas Campbell
Michal Campbell
Canandaigua National Bank & Trust
The Carman Foundation
Lucille Carruthers
Marie Casciani
Joseph and Kathia Casion
Eleanor Caxton
Kevin and Kathy Cawley
CBRE Rochester
Central New York Community Foundation
John Chadbourne
Steven Chakupurakal
John and Cindy Chamberlain
Robert and Susan Chapman
Allan Chapman and Suzanne Nasiopak-Chapman
Charlie Riedel’s Restaurant
Daniel and Rina Chessin
Cynthia Childs and Rolf Orsagh
Timothy Clancy
The Claridge Furniture Co. Inc.
G. Thomas and Barbara Clark
Robert Clark
Thomas and Linda Clayton
Joyce Clement
Jeremiah Clifford
Jason Cloesn
Clayton and Susan Cloen
Jane Cole
Colin F. Kennedy Foundation
Joy Collins
Christopher Compartetta
Conagria Brands Foundation
Richard Conheady and Jeffrey Larson
Nancy and Sam Consol
Laurie Corbett
Carey and Janice Corea
Corn Hill Neighbors Association, Inc
Baird and Marcia Couch
CPLM Charitable Checking Account
Sue Golden Cramer
William Creary
Joyce Crofton
G. Thomas Crombach
Crossbridge Financial Group
Steven and Sandra Crump
John Cullen
Susan Cymbal
Donald and Donna Dagobert
Benjamin and Laurel Daise
Robert and Janice Datz
Robert and Susan Daly
Catherine D’Amico
Christopher D’Angelo
Michelle Daniels
Heather Davidson
Carol Davis
Ann Davis
Pat Deane and Bob Doane
Jo Ann DeBlanger
Paul and Annette DeCarolis
Susan and Joseph DeGeorge
John and Carolyn DeHartney
Jason DeLaurentis
Doug Della Pietra
Janis Demay-Connor
Edward Dennis
Jerome Denno and Beverly Brown
Richard Detwiler
Thomas Devies
Janet and Bill Dewart
Ann Dewhirst
DGA Builders, LLC
Mark Difelice and Amy Reiter
Patricia Dilalla
Robert Dill
Michael DiMartino
Tom and Donna Dinse
Melissa Dipasquale
John and Meghan Dipasquale
Cynthia Docteur
Ken and Peggy Donaldson
Kenneth and Nicole Doolittle
Elizabeth Doyne
Robert Drennan
Karen Drumm
Richard and Janet Duff
David Durfee
Paul and Sharon Dwyer
Larry and Marian Early
Roger Easton
Eat’n Park Hospitality Group, Inc.
Edmac Foundation, Inc.
Greg and Meagan Ekimoff
Elaine F. and Richard U. Wilson Foundation
Marjorie and Stephen Elder
Larry and Katherine Eldridge
ELF Foundation
Neal and Kathleen Ellis
Richard Ellis
Michele Ely
Ely & Leene Agency
Mohsen Emami
Rochester Female Charitable Society
Rochester Teachers Association
Tom Rogers
Kathleen Rose
Evelyn Rose
David Rose and Molly Cummings
Bernice Rosenberg
Geoffrey and Janet Rosenberger
Elise Ann Rosenfeld
Paul Rosenfeld and Sylvia Rose
Rotary Club of Brighton
Raymond and Pamela Roth
Rotork Controls, Inc.
Fritz and Cecilia Ruebeck
S & T Bank
Linda Saalman and Steve Carper
Christine Sage Suits
Noreen Salerno
Daniel and Risa Saltzman
Barry and Elizabeth Sanderson
Fernando and Arline Santiago
Lynn, Chris, Lillian and Aidan Scalia
Jim Scannell
Leslie Schaus
Kurt Schilling
Shalom Schlagman
Deveda Schleyer
Doris Schmitz
William and Ursula Schmirl
Peter Schmitt
Mark Schrader
Meghan Schubmehl
Muriel J. Schultz
Stephen and Vicki Schultz
Thomas and Martha Schwartz
Richard and Vicki Schwartz
Leslie Schwartz and Ching Tang
Deborah Scott
Peter and Barbara Scullard
Carol Seelman
John Sementilli
Jeanette Shatraw
Lindsay Sherling
Richard and Cynthia Sherwood
Kim Sherwood
Bernard Shore
Jane Shuffelton
Charles and Barbara Shumway
Marie Sidoti
Harvey Simmons
Christine Simons
The Ski Company
Paul and Jean Slattery
Kenneth and Alice Slining
Doug and Maureen Sloth
Sloth Electric Inc.
Steven and Paula Smith
Lauren Smith
Erick Smith
Sue Gardner Smith
William Smith and Suzanne Benedict
Beverly Smoker
Alexander Solky
Marc and Deb Solomon
Judy Soto
Catherine and John Spaulding
Charles Speirs
Peter and Betty Stahlbrot
Richard and Judith Steinheider
Rosemarie and Frank Stepanik
Steven Charles Capital, Ltd.
William Stevenson
Janet Stewart
Scott Stewart
John Stoffel
Arthur Streb
Thomas Sullivan
Thomas and Kathleen Sullivan
Paul and Robin Suwijn
Rosemarie Sweet
T. Rowe Price Charitable
Linda and Doug Tabit
Susan Taylor-Brown and Marc Brown
Sue and Gary Bruce Tebor
Lawrence Telle
Temple Sinai School of Jewish Life and Learning
Nathaniel Terrell
The GE Foundation
Henry and Beverly Theuer
Michael Thomsen
Robert and Loralei Thornburg
Diana Thornton
Gareth Tigwell
Tiny Fish Printing
Tivesse, Inc.
Patrick Tobin
Thomas Tooie and Fran Weisberg
Tracelink, Inc.
Karen and Al Tricomi
Lori Tripphahn
Eileen Trott
John and Maureen Tubridy
Felisa Turner
Deborah Uman and Michael Sander
United Way of Wayne County
Krestie Utech
Brian and Martha Valenti
Janet Valent
Hubert and Lois Van Tol
Rachel VanCott
John and Gail VanDusen
Margaret Vanepps
Michael and Joan Vernarelli
Richard Verslyus
Mary Lynn Vickers
Erik and Judy Von Bucher
Diane Walker
Lawrence and Diane Wardlow
Ed Wardrop
Leah Warnick and Betty Rabinowitz
Mike Wayne
Stephen Webb
Seymour Weinstein
Michael and Robin Weintraub
Wellnow Urgent Care
Robert Wells
Edwin and Denise Welsh
Nancy Wessom and Scott Roth
Patricia West
West Fire Systems, Inc.
Western New York Institute of Food Technologists
The Westport Fund
Susan Whalen
Lori Wheeland
Arnold and Cynthia Whitehouse
Patricia Williams
Christopher Wilmot
Jane Wilson
Carol Wischmeyer
food access, but also to educate and lift people up from poverty. Social enterprises like Curbside Market reach new people while building long-term sustainability for the organization. Foodlink has grown and changed, and we feel it’s time our brand reflects our forward movement.

We wanted a new logo that could represent our mission, and the innovative nature of our organization. This fall, we’re proud to reveal this new, distinctive logo, and a new website to help tell our story.

From redlining’s catastrophic long-term effect on Black and Brown communities—including the creation of food deserts—to the inequities within the criminal justice system today, structural racism has perpetuated poverty and food insecurity for decades.

Floyd’s death sparked a nationwide movement, while Prude’s death brought it closer to home — right to the center of our beloved city. And while some people may say that speaking out about the injustice of these lives tragically cut short may seem like a departure from our mission, we disagree.

Racism is a root cause of food insecurity and a public health crisis. If we do not recognize, vocalize and act upon this, Foodlink’s mission of ending hunger will never be accomplished.

Ahmaud Arbery, Breonna Taylor, George Floyd, Daniel Prude — and the countless others senselessly killed. We say their names because all Black Lives Matter, and because systemic racism is one of the foremost — and least talked about — causes of hunger.

**A PUBLIC HEALTH CRISIS**

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<tr>
<th>Year</th>
<th>Public support &amp; revenue</th>
<th>Expenses</th>
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<th>Change in net assets</th>
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<table>
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<th>Total net assets</th>
<th>Without donor restrictions</th>
<th>With donor restrictions</th>
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<td>$509,070</td>
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<td>2019</td>
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*Total value of donated product was $24,639,725; Foodlink’s revenue, not including the value of donated product, was $20,034,937.

This Impact Report reflects Foodlink’s fiscal year, from July 1, 2019 through June 30, 2020.

Independent Auditor’s Report, audited financial statements and IRS Form 990 available online or at the Foodlink, Inc. business office located at 1999 Mt. Read Blvd, Rochester, NY 14615.
Our mission is to leverage the power of food to end hunger and build healthier communities.